1/6/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1086
December 19, 1986

OCTOBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,461,997	1,675,980	-12.8%	348,518	361,307	-3.5%	1,810,515	2,037,287	-11.1%
(+) Production	705,878	749,784	-5.9%	144,400	116,506	23.9%	850,278	866,290	-1.8%
(-) Ending Inventory	1,686,323	1,823,394	-7.5%	405,493	381,240	6.4%	2,091,816	2,204,634	-5.1%
(=) Total Disappearance	481,552	602,370	-20.1%	87,425	96,573	-9.5%	568,977	698,943	-18.6%
(-) Exports	230,530	177,349	30.0%	38,657	29,517	31.0%	269,187	206,866	30.1%
(=) Disappearance-Canada & United States	251,022	425,021	-40.9%	48,768	67,056	-27.3%	299,790	492,077	-39.1%

FOUR MONTHS (JULY-OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	'85/86	Change	1986/87	'85/86	Change	1986/87	'85/86	Change
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	2,147,085	2,008,107	6.9%	504,860	465,368	8.5%	2,651,945	2,473,475	7.2%
(-) Ending Inventory	1,686,323	1,823,394	-7.5%	405,493	381,240	6.4%	2,091,816	2,204,634	-5.1%
(=) Total Disappearance	2,150,996	2,234,567	-3.7%	393,589	384,928	2.3%	2,544,585	2,619,495	-2.9%
(-) Exports	940,080	678,112	38.6%	201,160	151,153	33.1%	1,141,240	829,265	37.6%
(=) Disappearance-Canada & United States	1,210,916	1,556,455	-22.2%	192,429	233,775	-17.7%	1,403,345	1,790,230	-21.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092								
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

October, 1986

	PRODUCTION			ENDING INVENTORY, OCTOBER 31				DISAPPEARANCE	
	1986	OCT	1985	MINE SITE	OFFSITE	1986	1985	1986	OCT 1985
MURIATE									
Special Standard	28,099		19,454	19,893	20,438	40,331	45,476	32,930	10,992
Standard	222,897		231,773	442,323	113,955	556,278	588,906	160,887	122,946
Chemical	6,898		7,790	6,964	355	7,319	8,838	6,112	6,027
Coarse	219,514		248,734	146,288	355,441	501,729	699,301	163,433	234,312
Granular	285,608		259,582	284,262	419,348	703,610	616,827	147,657	204,004
Soluble	68,116		73,532	115,466	78,511	193,977	147,790	40,760	103,759
SULPHATES	19,146		25,425	70,698	17,874	88,572	97,496	17,198	16,903
TOTAL	850,278		866,290	1,085,894	1,005,922	2,091,816	2,204,634	568,977	698,943

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	1985
MURIATE										
Special Std	14	17	28,101	22,205	-	-	-	-	28,115	22,222
Standard	21,542	40,609	136,676	90,091	17,660	15,992	643	378	176,521	147,070
Chemical	201	-	-	-	3,038	5,944	303	51	3,542	5,995
Coarse	131,716	189,492	26,961	15,302	366	-	-	-	159,043	204,794
Granular	85,658	115,319	50,447	48,976	4,548	-	-	-	140,653	164,295
Soluble	21,465	37,936	17,611	7,262	4,802	17,815	2,777	16,665	46,655	79,678
SULPHATES	9,137	11,088	5,668	5,936	260	147	-	-	15,065	17,171
TOTAL	269,733	394,461	265,464	189,772	30,674	39,898	3,723	17,094	569,594	641,225

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

October, 1986

	PRODUCTION			ENDING INVENTORY, OCTOBER 31				DISAPPEARANCE		
	1986	OCT	1985	MINE SITE	OFFSITE	1986	1985	1986	OCT	1985
MURIATE										
Special Standard	28,099		19,454	19,893	20,438	40,331	45,476	32,930		10,992
Standard	166,211		178,974	285,010	113,255	398,265	439,192	125,929		91,342
Chemical	3,913		5,168	4,748	355	5,103	4,377	3,464		4,132
Coarse	207,262		236,433	126,238	354,803	481,041	653,999	149,228		213,712
Granular	233,249		240,746	153,758	415,356	569,114	541,580	133,936		180,884
Soluble	67,144		69,009	113,958	78,511	192,469	138,770	36,065		101,308
TOTAL	705,878		749,784	703,605	982,718	1,686,323	1,823,394	481,552		602,370

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		OCTOBER	
	1986	OCT	1985	1986	OCT	1985	1986	OCT 1985	1986	OCT 1985	1986	1985
MURIATE												
Special Std	14		17	28,101		22,205	-	-	-	-	28,115	22,222
Standard	13,197		33,736	113,217		79,218	8,470	2,900	-	-	134,884	115,854
Chemical	-		-	-		-	3,038	4,049	303	51	3,341	4,100
Coarse	121,057		176,507	20,987		8,445	351	-	-	-	142,395	184,952
Granular	76,392		99,384	50,447		43,503	4,548	-	-	-	131,387	142,887
Soluble	19,650		37,413	14,698		7,262	4,802	15,887	2,777	16,665	41,927	77,227
TOTAL	230,310		347,057	227,450		160,633	21,209	22,836	3,080	16,716	482,049	547,242

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

October, 1986

	PRODUCTION			ENDING INVENTORY, OCTOBER 31				DISAPPEARANCE	
	1986	OCT	1985	MINE SITE	OFFSITE	1986	1985	1986 OCT	1985
MURIATE									
Standard	56,686		52,799	157,313	700	158,013	149,714	34,958	31,604
Chemical	2,985		2,622	2,216	0	2,216	4,461	2,648	1,895
Coarse	12,252		12,301	20,050	638	20,688	45,302	14,205	20,600
Granular	52,359		18,836	130,504	3,992	134,496	75,247	13,721	23,120
Soluble	972		4,523	1,508	0	1,508	9,020	4,695	2,451
SULPHATES	19,146		25,425	70,698	17,874	88,572	97,496	17,198	16,903
TOTAL	144,400		116,506	382,289	23,204	405,493	381,240	87,425	96,573

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	1985
MURIATE										
Standard	8,345	6,873	23,459	10,873	9,190	13,092	643	378	41,637	31,216
Chemical	201	-	-	-	-	1,895	-	-	201	1,895
Coarse	10,659	12,985	5,974	6,857	15	-	-	-	16,648	19,842
Granular	9,266	15,935	-	5,473	-	-	-	-	9,266	21,408
Soluble	1,815	523	2,913	-	-	1,928	-	-	4,728	2,451
SULPHATES	9,137	11,088	5,668	5,936	260	147	-	-	15,065	17,171
TOTAL	39,423	47,404	38,014	29,139	9,465	17,062	643	378	87,545	93,983